

# FORD MOTABILITY PRICE GUIDE

3 Year Contract Hire Prices - Customer Guide

Effective 1 October 2017 - 31 December 2017



# Motability

The leading car scheme for disabled people



Premium Paint and Rear Parking Sensors will be included as Free Options on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard). This offer excludes Exclusive body colours. Where Exclusive colours are available to order, they are at additional cost. For details and availability, refer to the retail price list or consult your Ford Dealer. Note that Mondeo, S-MAX and Galaxy are fitted with both Front and Rear Parking Sensors. No cash alternative is available.

Vehicle shown is an S-MAX and is for illustration purposes only.



# FORD MOTABILITY CONTRACT HIRE POLICY

## KEY

DLA, PIP & AFIP		WPMS	
Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
£0	T/A	£0	£56.75

## Where:

**DLA/PIP and AFIP** - Recipients of the Disability Living Allowance - Higher Rate Mobility Supplement, Personal Independence Payments or Armed Forces Independence Payments.

**WPMS** - Recipients of the War Pensioners Mobility Supplement

**Advance Payment** - The amount payable at the start of the 3 year Contract Hire period.

**T/A** - Total Weekly Allowance

## FUEL CONSUMPTION

† The fuel economy figures quoted throughout this price guide are achieved by following strict EU governed test procedures and are specifically designed to enable customers to compare vehicles from all manufacturers on a like-for-like basis. Fuel consumption is directly affected by the length of the journey; number of passengers and amount of luggage carried; individual driving style; road and traffic conditions; weather conditions; vehicle age, mileage, condition and standard of maintenance; use of vehicle features such as air conditioning; and any modifications to the vehicle such as the addition of a roof rack. Your fuel economy will vary based on these and other factors and, for these reasons, many drivers may not achieve the EU fuel economy figures (below) in day-to-day driving, although the vehicle is technically capable of doing so.

Ø The declared fuel / energy consumptions, CO2 emissions and electric range are measured according to the technical requirements and specifications of the European Regulation (EC) 715/2007 and (EC) 692/2008 as last amended. Fuel consumption and CO2 emissions are specified for a vehicle variant and not for a single car. The applied standard test procedure enables comparisons between different vehicle types and different manufacturers. In addition to the fuel efficiency of a car, driving behaviour as well as other non-technical factors are very important in determining a car's fuel/energy consumption, CO2 emissions and electric range. CO2 is the main greenhouse gas responsible for global warming. A guide on fuel economy and CO2 emissions which contains data for all new passenger car models is available at any point of sale free of charge or can be downloaded from <http://carfueldata.dft.gov.uk/>.

## Notes and Conditions

Applications must be received and accepted by Motability Operations Limited between 1 October 2017 and 31 December 2017.

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient.

Prices are true and accurate at the time of publishing. Prices change from time to time.

Ford Motor Company Ltd. reserve the right to change prices without prior notification.



## KA+

### Available from Nil Advance Payment

2018 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Studio</b>											
	1.2 Ti-VCT 70PS	Petrol	Manual	£0	£55.00	£0	£54.95	42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114
<b>Zetec</b>											
	1.2 Ti-VCT 70PS	Petrol	Manual	£0	£56.00	£0	£55.95	42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114
	1.2 Ti-VCT 85PS	Petrol	Manual	£0	£57.00	£0	£56.95	42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114
<b>Zetec White Edition</b>											
	1.2 Ti-VCT 85PS	Petrol	Manual	£0	£57.25	£0	£57.20	42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114
<b>Zetec Black Edition</b>											
	1.2 Ti-VCT 85PS	Petrol	Manual	£0	£57.25	£0	£57.20	42.8 (6.6)	70.6 (4.0)	56.5 (5.0)	114



# All New Fiesta 3-door hatchback

## Available from £95 Advance Payment

2018 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (t)						
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) ∅			
<b>Zetec</b>														
	1.1 85PS	Petrol	Manual	£95	T/A	£0	£60.04	50.4 (5.6)	76.3 (3.7)	64.2 (4.4)	101			
	1.0T EcoBoost 100PS	Petrol	Manual	£95	T/A	£0	£60.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97			
	1.0T EcoBoost 100PS	Petrol	Automatic	£295	T/A	£0	£61.38	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118			
	1.5 TDCi 85PS	Diesel	Manual	£395	T/A	£0	£62.04	80.7 (3.5)	94 (3.0)	88.3 (3.2)	82			
<b>Zetec with Navigation</b>														
	1.1 85PS	Petrol	Manual	£95	T/A	£0	£60.04	50.4 (5.6)	76.3 (3.7)	64.2 (4.4)	101			
	1.0T EcoBoost 100PS	Petrol	Manual	£95	T/A	£0	£60.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97			
	1.0T EcoBoost 100PS	Petrol	Automatic	£295	T/A	£0	£61.38	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118			
	1.5 TDCi 85PS	Diesel	Manual	£395	T/A	£0	£62.04	80.7 (3.5)	94 (3.0)	88.3 (3.2)	82			
<b>B&amp;O Play Zetec</b>														
	1.1 85PS	Petrol	Manual	£95	T/A	£0	£60.04	50.4 (5.6)	76.3 (3.7)	64.2 (4.4)	101			
	1.0T EcoBoost 100PS	Petrol	Manual	£95	T/A	£0	£60.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97			
	1.0T EcoBoost 100PS	Petrol	Automatic	£295	T/A	£0	£61.38	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118			
	1.5 TDCi 85PS	Diesel	Manual	£395	T/A	£0	£62.04	80.7 (3.5)	94 (3.0)	88.3 (3.2)	82			
<b>Titanium</b>														
	1.0T EcoBoost 100PS	Petrol	Manual	£295	T/A	£0	£61.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97			
	1.0T EcoBoost 125PS	Petrol	Manual	£345	T/A	£0	£61.71	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98			
	1.0T EcoBoost 100PS	Petrol	Automatic	£495	T/A	£0	£62.71	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118			
	1.5 TDCi 120PS	Diesel	Manual	£595	T/A	£0	£63.38	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89			
<b>B&amp;O Play Titanium</b>														
	1.0T EcoBoost 100PS	Petrol	Manual	£295	T/A	£0	£61.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97			
	1.0T EcoBoost 125PS	Petrol	Manual	£345	T/A	£0	£61.71	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98			
	1.0T EcoBoost 100PS	Petrol	Automatic	£495	T/A	£0	£62.71	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98			
	1.5 TDCi 120PS	Diesel	Manual	£595	T/A	£0	£63.38	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89			
<b>Titanium X</b>														
	1.0T EcoBoost 100PS	Petrol	Manual	£395	T/A	£0	£62.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97			
	1.0T EcoBoost 125PS	Petrol	Manual	£445	T/A	£0	£62.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98			
	1.0T EcoBoost 100PS	Petrol	Automatic	£595	T/A	£0	£63.38	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118			
	1.5 TDCi 120PS	Diesel	Manual	£695	T/A	£0	£64.04	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89			



# All New Fiesta 3-door hatchback

## Available from £95 Advance Payment

2018 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (l)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) Ø
<b>ST-Line</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£395	T/A	£0	£62.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 125PS	Petrol	Manual	£445	T/A	£0	£62.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98
	1.0T EcoBoost 140PS	Petrol	Manual	£545	T/A	£0	£63.04	48.7 (5.8)	74.3 (3.8)	62.8 (4.5)	102
	1.0T EcoBoost 100PS	Petrol	Automatic	£645	T/A	£0	£63.71	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.71	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89
<b>ST-Line with Navigation</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£395	T/A	£0	£62.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 125PS	Petrol	Manual	£445	T/A	£0	£62.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98
	1.0T EcoBoost 140PS	Petrol	Manual	£545	T/A	£0	£63.04	48.7 (5.8)	74.3 (3.8)	62.8 (4.5)	102
	1.0T EcoBoost 100PS	Petrol	Automatic	£645	T/A	£0	£63.71	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.71	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89
<b>ST-Line X</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£395	T/A	£0	£62.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 125PS	Petrol	Manual	£445	T/A	£0	£62.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98
	1.0T EcoBoost 140PS	Petrol	Manual	£545	T/A	£0	£63.04	48.7 (5.8)	74.3 (3.8)	62.8 (4.5)	102
	1.0T EcoBoost 100PS	Petrol	Automatic	£595	T/A	£0	£63.38	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£695	T/A	£0	£64.04	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89
<b>Vignale</b>											
	1.0T EcoBoost 125PS	Petrol	Manual	£695	T/A	£0	£64.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98
	1.0T EcoBoost 140PS	Petrol	Manual	£795	T/A	£0	£64.71	48.7 (5.8)	74.3 (3.8)	62.8 (4.5)	102
	1.0T EcoBoost 100PS	Petrol	Automatic	£995	T/A	£186	£64.80	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.71	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89



# All New Fiesta 5-door hatchback

## Available from £95 Advance Payment

2018 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (t)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) ∅
<b>Zetec</b>											
	1.1 85PS	Petrol	Manual	£95	T/A	£0	£60.04	50.4 (5.6)	76.3 (3.7)	64.2 (4.4)	101
	1.0T EcoBoost 100PS	Petrol	Manual	£95	T/A	£0	£60.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 100PS	Petrol	Automatic	£295	T/A	£0	£61.38	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 85PS	Diesel	Manual	£395	T/A	£0	£62.04	80.7 (3.5)	94 (3.0)	88.3 (3.2)	82
<b>Zetec with Navigation</b>											
	1.1 85PS	Petrol	Manual	£95	T/A	£0	£60.04	50.4 (5.6)	76.3 (3.7)	64.2 (4.4)	101
	1.0T EcoBoost 100PS	Petrol	Manual	£95	T/A	£0	£60.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 100PS	Petrol	Automatic	£295	T/A	£0	£61.38	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 85PS	Diesel	Manual	£395	T/A	£0	£62.04	80.7 (3.5)	94 (3.0)	88.3 (3.2)	82
<b>B&amp;O Play Zetec</b>											
	1.1 85PS	Petrol	Manual	£95	T/A	£0	£60.04	50.4 (5.6)	76.3 (3.7)	64.2 (4.4)	101
	1.0T EcoBoost 100PS	Petrol	Manual	£95	T/A	£0	£60.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 100PS	Petrol	Automatic	£295	T/A	£0	£61.38	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 85PS	Diesel	Manual	£395	T/A	£0	£62.04	80.7 (3.5)	94 (3.0)	88.3 (3.2)	82
<b>Titanium</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£295	T/A	£0	£61.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 125PS	Petrol	Manual	£345	T/A	£0	£61.71	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98
	1.0T EcoBoost 100PS	Petrol	Automatic	£495	T/A	£0	£62.71	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£595	T/A	£0	£63.38	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89
<b>B&amp;O Play Titanium</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£295	T/A	£0	£61.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 125PS	Petrol	Manual	£345	T/A	£0	£61.71	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98
	1.0T EcoBoost 100PS	Petrol	Automatic	£495	T/A	£0	£62.71	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£595	T/A	£0	£63.38	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89
<b>Titanium X</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£395	T/A	£0	£62.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 125PS	Petrol	Manual	£445	T/A	£0	£62.38	5.4 (52.3)	3.6 (78.5)	4.3 (65.7)	98
	1.0T EcoBoost 100PS	Petrol	Automatic	£595	T/A	£0	£63.38	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£695	T/A	£0	£64.04	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89



# All New Fiesta 5-door hatchback

## Available from £95 Advance Payment

2018 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (1)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) Ø
<b>ST-Line</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£395	T/A	£0	£62.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 125PS	Petrol	Manual	£445	T/A	£0	£62.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98
	1.0T EcoBoost 140PS	Petrol	Manual	£545	T/A	£0	£63.04	48.7 (5.8)	74.3 (3.8)	62.8 (4.5)	102
	1.0T EcoBoost 100PS	Petrol	Automatic	£645	T/A	£0	£63.71	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.71	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89
<b>ST-Line with Navigation</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£395	T/A	£0	£62.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 125PS	Petrol	Manual	£445	T/A	£0	£62.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98
	1.0T EcoBoost 140PS	Petrol	Manual	£545	T/A	£0	£63.04	48.7 (5.8)	74.3 (3.8)	62.8 (4.5)	102
	1.0T EcoBoost 100PS	Petrol	Automatic	£645	T/A	£0	£63.71	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.71	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89
<b>ST-Line X</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£395	T/A	£0	£62.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	97
	1.0T EcoBoost 125PS	Petrol	Manual	£445	T/A	£0	£62.38	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98
	1.0T EcoBoost 140PS	Petrol	Manual	£545	T/A	£0	£63.04	48.7 (5.8)	74.3 (3.8)	62.8 (4.5)	102
	1.0T EcoBoost 100PS	Petrol	Automatic	£595	T/A	£0	£63.38	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£695	T/A	£0	£64.04	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89
<b>Vignale</b>											
	1.0T EcoBoost 125PS	Petrol	Manual	£695	T/A	£0	£64.04	52.3 (5.4)	78.5 (3.6)	65.7 (4.3)	98
	1.0T EcoBoost 140PS	Petrol	Manual	£795	T/A	£0	£64.71	48.7 (5.8)	74.3 (3.8)	62.8 (4.5)	102
	1.0T EcoBoost 100PS	Petrol	Automatic	£995	T/A	£186	£64.80	40.9 (6.9)	67.3 (4.2)	54.3 (5.2)	118
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.71	72.3 (3.9)	88.3 (3.2)	80.7 (3.5)	89



## B-MAX

### Available from £95 Advance Payment

2017 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (1)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Zetec Navigator</b>											
	1.0T 100PS EcoBoost	Petrol	Manual	£95	T/A	£0	£60.04	42.8 (6.6)	65.7 (4.3)	55.4 (5.1)	119
	1.0T 125PS EcoBoost	Petrol	Manual	£145	T/A	£0	£60.38	47.1 (6.0)	67.3 (4.2)	57.7 (4.9)	114
<b>Titanium X Navigator</b>											
	1.0T 125PS EcoBoost	Petrol	Manual	£695	T/A	£0	£64.04	47.1 (6.0)	67.3 (4.2)	57.7 (4.9)	114
	1.5 TDCi 95PS	Diesel	Manual	£745	T/A	£0	£64.38	70.6 (4.0)	78.5 (3.6)	74.3 (3.8)	98

All vehicles subject to availability.

## B-MAX

### Available from £195 Advance Payment

2016.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (1)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Titanium</b>											
	1.0T 100PS EcoBoost	Petrol	Manual	£195	T/A	£0	£60.71	42.8 (6.6)	65.7 (4.3)	55.4 (5.1)	119
	1.0T 125PS EcoBoost	Petrol	Manual	£295	T/A	£0	£61.38	47.1 (6.0)	67.3 (4.2)	57.7 (4.9)	114
	1.5 TDCi 95PS	Diesel	Manual	£195	T/A	£0	£60.71	70.6 (4.0)	78.5 (3.6)	74.3 (3.8)	98

All vehicles subject to availability.





# EcoSport

## Available from Nil Advance Payment

2017 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) ∅
<b>Zetec</b>											
	1.5 Duratec 112PS	Petrol	Manual	£0	£57.25	£0	£57.20	34.9 (8.1)	54.3 (5.2)	44.8 (6.3)	149
	1.0T EcoBoost 125PS	Petrol	Manual	£0	T/A	£0	£59.41	42.8 (6.6)	60.1 (4.7)	52.3 (5.4)	125
	1.5 Duratorq TDCi 95PS	Diesel	Manual	£395	T/A	£0	£62.04	58.9 (4.8)	65.7 (4.3)	64.2 (4.4)	115
<b>Titanium</b>											
	1.0T EcoBoost 125PS	Petrol	Manual	£95	T/A	£0	£60.04	42.8 (6.6)	60.1 (4.7)	52.3 (5.4)	125
	1.5 Duratorq TDCi 95PS	Diesel	Manual	£495	T/A	£0	£62.71	58.9 (4.8)	65.7 (4.3)	64.2 (4.4)	115
<b>Titanium S</b>											
	1.0T EcoBoost 125PS	Petrol	Manual	£145	T/A	£0	£60.38	42.8 (6.6)	60.1 (4.7)	52.3 (5.4)	125
	1.0T EcoBoost 140PS	Petrol	Manual	£195	T/A	£0	£60.71	42.8 (6.6)	60.1 (4.7)	52.3 (5.4)	125

All vehicles subject to availability.



# Focus 5-door hatchback

## Available from Nil Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	WPMS				Fuel Economy mpg (l/100km)† and Co2 Emissions (l)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra-Urban	Combined	CO2 Emissions (g/km) Ø
<b>Zetec Edition</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£0	£57.25	£0	£57.20	49.6 (5.7)	72.4 (3.9)	61.4 (4.6)	105
	1.0T EcoBoost 125PS	Petrol	Manual	£0	T/A	£0	£59.41	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108
	1.0T EcoBoost 125PS	Petrol	Automatic	£0	T/A	£0	£59.41	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5 TDCi 120PS	Diesel	Manual	£195	T/A	£0	£60.71	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£995	T/A	£186	£64.80	67.3 (4.2)	78.5 (3.6)	74.3 (3.8)	99
<b>ST-Line</b>											
	1.0T EcoBoost 125PS	Petrol	Manual	£95	T/A	£0	£60.04	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108
	1.0T EcoBoost 125PS	Petrol	Automatic	£195	T/A	£0	£60.71	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5T EcoBoost 150PS	Petrol	Automatic	£495	T/A	£0	£62.71	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140
	1.5 TDCi 120PS	Diesel	Manual	£295	T/A	£0	£61.38	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£995	T/A	£186	£64.80	67.3 (4.2)	78.5 (3.6)	74.3 (3.8)	99
<b>Titanium</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£0	T/A	£0	£59.41	49.6 (5.7)	72.4 (3.9)	61.4 (4.6)	105
	1.0T EcoBoost 125PS	Petrol	Manual	£45	T/A	£0	£59.71	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108
	1.0T EcoBoost 125PS	Petrol	Automatic	£195	T/A	£0	£60.71	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5T EcoBoost 150PS	Petrol	Manual	£345	T/A	£0	£61.71	40.4 (7.0)	61.4 (4.6)	51.4 (5.5)	127
	1.5T EcoBoost 150PS	Petrol	Automatic	£545	T/A	£0	£63.04	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140
	1.5 TDCi 120PS	Diesel	Manual	£345	T/A	£0	£61.71	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£1,095	T/A	£42	T/A	67.3 (4.2)	78.5 (3.6)	74.3 (3.8)	99
<b>Titanium X</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£595	T/A	£0	£63.38	49.6 (5.7)	72.4 (3.9)	61.4 (4.6)	105
	1.0T EcoBoost 125PS	Petrol	Manual	£645	T/A	£0	£63.71	49.6 (5.7)	68.9 (4.1)	60.1 (4.7)	108
	1.0T EcoBoost 125PS	Petrol	Automatic	£845	T/A	£36	£64.80	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5T EcoBoost 182PS	Petrol	Manual	£895	T/A	£86	£64.80	40.4 (7.0)	61.4 (4.6)	51.4 (5.5)	127
	1.5T EcoBoost 182PS	Petrol	Automatic	£1,145	T/A	£92	T/A	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140
	1.5 TDCi 120PS	Diesel	Manual	£1,045	T/A	£236	£64.80	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£1,295	T/A	£242	T/A	67.3 (4.2)	78.5 (3.6)	74.3 (3.8)	99



# Focus Estate

## Available from £45 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	WPMS				Fuel Economy mpg (l/100km)† and Co2 Emissions (l)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) ∅
<b>Zetec Edition</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£45	T/A	£0	£59.71	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	109
	1.0T EcoBoost 125PS	Petrol	Manual	£95	T/A	£0	£60.04	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	110
	1.0T EcoBoost 125PS	Petrol	Automatic	£95	T/A	£0	£60.04	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5 TDCi 120PS	Diesel	Manual	£295	T/A	£0	£61.38	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£1,095	T/A	£42	T/A	67.3(4.2)	78.5(3.6)	74.3(3.8)	99
<b>ST-Line</b>											
	1.0T EcoBoost 125PS	Petrol	Manual	£195	T/A	£0	£60.71	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	110
	1.0T EcoBoost 125PS	Petrol	Automatic	£295	T/A	£0	£61.38	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5T EcoBoost 150PS	Petrol	Automatic	£595	T/A	£0	£63.38	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140
	1.5 TDCi 120PS	Diesel	Manual	£395	T/A	£0	£62.04	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£1,095	T/A	£42	T/A	67.3(4.2)	78.5(3.6)	74.3(3.8)	99
<b>Titanium</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£95	T/A	£0	£60.04	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	109
	1.0T EcoBoost 125PS	Petrol	Manual	£145	T/A	£0	£60.38	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	110
	1.0T EcoBoost 125PS	Petrol	Automatic	£295	T/A	£0	£61.38	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5T EcoBoost 150PS	Petrol	Manual	£445	T/A	£0	£62.38	39.8 (7.1)	60.1 (4.7)	50.4 (5.6)	128
	1.5T EcoBoost 150PS	Petrol	Automatic	£645	T/A	£0	£63.71	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140
	1.5 TDCi 120PS	Diesel	Manual	£445	T/A	£0	£62.38	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£1,195	T/A	£142	T/A	67.3(4.2)	78.5(3.6)	74.3(3.8)	99
<b>Titanium X</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£695	T/A	£0	£64.04	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	109
	1.0T EcoBoost 125PS	Petrol	Manual	£745	T/A	£0	£64.38	47.9 (5.9)	67.3 (4.2)	58.9 (4.8)	110
	1.0T EcoBoost 125PS	Petrol	Automatic	£945	T/A	£136	£64.80	38.2 (7.4)	64.2 (4.4)	51.4 (5.5)	125
	1.5T EcoBoost 182PS	Petrol	Manual	£995	T/A	£186	£64.80	39.8 (7.1)	60.1 (4.7)	50.4 (5.6)	128
	1.5T EcoBoost 182PS	Petrol	Automatic	£1,245	T/A	£192	T/A	33.2 (8.5)	60.1 (4.7)	46.3 (6.1)	140
	1.5 TDCi 120PS	Diesel	Manual	£1,145	T/A	£92	T/A	65.7 (4.3)	83.1 (3.4)	74.3 (3.8)	99
	1.5 TDCi 120PS	Diesel	Automatic	£1,395	T/A	£342	T/A	67.3(4.2)	78.5(3.6)	74.3(3.8)	99



# Focus ST

## Available from £1,195 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions (t)			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Hatchback</b>											
ST-2	2.0TDCI 185PS	Diesel	Manual	£1,195	T/A	£142	T/A	56.5 (5.0)	74.3 (3.8)	67.3 (4.2)	110
ST-2	2.0TDCI 185PS	Diesel	Automatic	£1,695	T/A	£642	T/A	53.3 (5.3)	67.3 (4.2)	61.4 (4.6)	119
ST-3	2.0TDCI 185PS	Diesel	Manual	£1,795	T/A	£742	T/A	56.5 (5.0)	74.3 (3.8)	67.3 (4.2)	110
ST-3	2.0TDCI 185PS	Diesel	Automatic	£2,295	T/A	£1,242	T/A	53.3 (5.3)	67.3 (4.2)	61.4 (4.6)	119
<b>Estate</b>											
ST-2	2.0TDCI 185PS	Diesel	Manual	£1,295	T/A	£242	T/A	56.5 (5.0)	74.3 (3.8)	67.3 (4.2)	110
ST-2	2.0TDCI 185PS	Diesel	Automatic	£1,795	T/A	£742	T/A	53.3 (5.3)	67.3 (4.2)	61.4 (4.6)	119



# C-MAX

## Available from Nil Advance Payment

2018 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Zetec</b>											
	1.6 125PS	Petrol	Manual	£0	T/A	£0	£59.41	33.6 (8.4)	54.3 (52)	44.1 (6.4)	149
	1.0T EcoBoost 100PS	Petrol	Manual	£45	T/A	£0	£59.71	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.0T EcoBoost 125PS	Petrol	Manual	£95	T/A	£0	£60.04	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.5 TDCi 120PS	Diesel	Manual	£495	T/A	£0	£62.71	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105
	1.5 TDCi 120PS	Diesel	Automatic	£1,095	T/A	£42	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	109
<b>Zetec with Navigation</b>											
	1.6 125PS	Petrol	Manual	£0	T/A	£0	£59.41	33.6 (8.4)	54.3 (52)	44.1 (6.4)	149
	1.0T EcoBoost 100PS	Petrol	Manual	£45	T/A	£0	£59.71	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.0T EcoBoost 125PS	Petrol	Manual	£95	T/A	£0	£60.04	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.5 TDCi 120PS	Diesel	Manual	£495	T/A	£0	£62.71	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105
	1.5 TDCi 120PS	Diesel	Automatic	£1,145	T/A	£92	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	109
<b>Titanium</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£145	T/A	£0	£60.38	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.0T EcoBoost 125PS	Petrol	Manual	£195	T/A	£0	£60.71	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.5 TDCi 120PS	Diesel	Manual	£595	T/A	£0	£63.38	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105
	1.5 TDCi 120PS	Diesel	Automatic	£1,295	T/A	£242	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	109
	2.0 TDCi 150PS	Diesel	Manual	£1,495	T/A	£442	T/A	56.5 (5.0)	70.6 (4.0)	64.2 (4.4)	114
	2.0 TDCi 150PS	Diesel	Automatic	£2,295	T/A	£1,242	T/A	51.4 (5.5)	64.2 (4.4)	58.9 (4.8)	124
<b>Titanium with Navigation</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£145	T/A	£0	£60.38	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.0T EcoBoost 125PS	Petrol	Manual	£195	T/A	£0	£60.71	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.5 TDCi 120PS	Diesel	Manual	£595	T/A	£0	£63.38	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105
	1.5 TDCi 120PS	Diesel	Automatic	£1,345	T/A	£292	T/A	60.1 (4.7)	72.4 (3.9)	67.3 (4.2)	109
	2.0 TDCi 150PS	Diesel	Manual	£1,495	T/A	£442	T/A	56.5 (5.0)	70.6 (4.0)	64.2 (4.4)	114
	2.0 TDCi 150PS	Diesel	Automatic	£2,295	T/A	£1,242	T/A	51.4 (5.5)	64.2 (4.4)	58.9 (4.8)	124



# C-MAX

## Available from Nil Advance Payment

2018 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Titanium X</b>											
	1.0T EcoBoost 125PS	Petrol	Manual	£495	T/A	£0	£62.71	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.71	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105
	1.5 TDCi 120PS	Diesel	Automatic	£1,395	T/A	£342	T/A	60.1 (4.7)	72.4(3.9)	67.3(4.2)	109
	2.0 TDCi 150PS	Diesel	Manual	£1,595	T/A	£542	T/A	56.5 (5.0)	70.6 (4.0)	64.2 (4.4)	114
	2.0 TDCi 150PS	Diesel	Automatic	£2,395	T/A	£1,342	T/A	51.4 (5.5)	64.2 (4.4)	58.9 (4.8)	124
<b>Titanium X with Navigation</b>											
	1.0T EcoBoost 125PS	Petrol	Manual	£495	T/A	£0	£62.71	45.6 (6.2)	62.8 (4.5)	55.4 (5.1)	117
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.71	60.1 (4.7)	76.4 (3.7)	68.9 (4.1)	105
	1.5 TDCi 120PS	Diesel	Automatic	£1,445	T/A	£392	T/A	60.1 (4.7)	72.4(3.9)	67.3(4.2)	109
	2.0 TDCi 150PS	Diesel	Manual	£1,595	T/A	£542	T/A	56.5 (5.0)	70.6 (4.0)	64.2 (4.4)	114
	2.0 TDCi 150PS	Diesel	Automatic	£2,395	T/A	£1,342	T/A	51.4 (5.5)	64.2 (4.4)	58.9 (4.8)	124



# Grand C-MAX

## Available from £195 Advance Payment

2018 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Zetec</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£195	T/A	£0	£60.71	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.0T EcoBoost 125PS	Petrol	Manual	£195	T/A	£0	£60.71	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.71	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£1,295	T/A	£242	T/A	55.4 (5.1)	65.7 (4.3)	62.8 (4.5)	119
<b>Zetec with Navigation</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£195	T/A	£0	£60.71	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.0T EcoBoost 125PS	Petrol	Manual	£195	T/A	£0	£60.71	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£795	T/A	£0	£64.71	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£1,345	T/A	£292	T/A	55.4 (5.1)	65.7 (4.3)	62.8(4.5)	119
<b>Titanium</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£295	T/A	£0	£61.38	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.0T EcoBoost 125PS	Petrol	Manual	£345	T/A	£0	£61.71	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£595	T/A	£0	£63.38	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£1,395	T/A	£342	T/A	55.4 (5.1)	65.7(4.3)	62.8(4.5)	119
	2.0 TDCi 150PS	Diesel	Manual	£1,295	T/A	£242	T/A	54.3 (5.2)	67.3 (4.2)	61.4 (4.6)	119
	2.0 TDCi 150PS	Diesel	Automatic	£2,495	T/A	£1,442	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
<b>Titanium with Navigation</b>											
	1.0T EcoBoost 100PS	Petrol	Manual	£295	T/A	£0	£61.38	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.0T EcoBoost 125PS	Petrol	Manual	£345	T/A	£0	£61.71	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£595	T/A	£0	£63.38	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£1,445	T/A	£392	T/A	55.4(5.1)	65.7(4.3)	62.8(4.5)	119
	2.0 TDCi 150PS	Diesel	Manual	£1,295	T/A	£242	T/A	54.3 (5.2)	67.3 (4.2)	61.4 (4.6)	119
	2.0 TDCi 150PS	Diesel	Automatic	£2,495	T/A	£1,442	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
<b>Titanium X</b>											
	1.0T EcoBoost 125PS	Petrol	Manual	£895	T/A	£86	£64.80	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£1,095	T/A	£42	T/A	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£1,495	T/A	£442	T/A	55.4(5.1)	65.7(4.3)	62.8(4.5)	119
	2.0 TDCi 150PS	Diesel	Automatic	£2,695	T/A	£1,642	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
<b>Titanium X with Navigation</b>											
	1.0T EcoBoost 125PS	Petrol	Manual	£895	T/A	£86	£64.80	44.1 (6.4)	61.4 (4.6)	54.3 (5.2)	119
	1.5 TDCi 120PS	Diesel	Manual	£1,095	T/A	£42	T/A	57.7 (4.9)	68.9 (4.1)	64.2 (4.4)	113
	1.5 TDCi 120PS	Diesel	Automatic	£1,545	T/A	£492	T/A	55.4(5.1)	65.7(4.3)	62.8(4.5)	119



# Kuga

## Available from £595 Advance Payment

2018 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Zetec</b>											
	1.5T EcoBoost 120PS FWD (S/S)	Petrol	Manual	£595	T/A	£0	£63.38	35.8 (7.9)	52.3 (5.4)	44.8 (6.3)	145
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	£645	T/A	£0	£63.71	35.8 (7.9)	52.3 (5.4)	44.8 (6.3)	145
	1.5T EcoBoost 182PS AWD	Petrol	Automatic	£895	T/A	£87	£64.80	30.1 (9.4)	44.8 (6.3)	37.7 (7.5)	173
	1.5 TDCi 120PS FWD	Diesel	Manual	£595	T/A	£0	£63.38	58.9 (4.8)	67.3 (4.2)	64.2 (4.4)	115
	1.5 TDCi 120PS FWD	Diesel	Automatic	£1,095	T/A	£42	T/A	55.4 (5.1)	61.4 (4.6)	58.9 (4.8)	124
	2.0 TDCi 150PS AWD	Diesel	Manual	£1,195	T/A	£142	T/A	47.1 (6.0)	60.1 (4.7)	54.3 (5.2)	135
	2.0 TDCi 150PS AWD	Diesel	Automatic	£2,095	T/A	£1,042	T/A	51.4 (5.5)	57.7 (4.9)	54.3 (5.2)	134
<b>Zetec with Navigation</b>											
	1.5T EcoBoost 120PS FWD (S/S)	Petrol	Manual	£595	T/A	£0	£63.38	35.8 (7.9)	52.3 (5.4)	44.8 (6.3)	145
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	£645	T/A	£0	£63.71	35.8 (7.9)	52.3 (5.4)	44.8 (6.3)	145
	1.5T EcoBoost 182PS AWD	Petrol	Automatic	£895	T/A	£87	£64.80	30.1 (9.4)	44.8 (6.3)	37.7 (7.5)	173
	1.5 TDCi 120PS FWD	Diesel	Manual	£595	T/A	£0	£63.38	58.9 (4.8)	67.3 (4.2)	64.2 (4.4)	115
	1.5 TDCi 120PS FWD	Diesel	Automatic	£1,095	T/A	£42	T/A	55.4 (5.1)	61.4 (4.6)	58.9 (4.8)	124
	2.0 TDCi 150PS AWD	Diesel	Manual	£1,195	T/A	£142	T/A	47.1 (6.0)	60.1 (4.7)	54.3 (5.2)	135
	2.0 TDCi 150PS AWD	Diesel	Automatic	£2,095	T/A	£1,042	T/A	51.4 (5.5)	57.7 (4.9)	54.3 (5.2)	134
<b>Titanium</b>											
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	£795	T/A	£0.00	£64.71	35.8 (7.9)	52.3 (5.4)	44.8 (6.3)	145
	1.5T EcoBoost 182PS AWD	Petrol	Automatic	£1,245	T/A	£192.00	T/A	30.1 (9.4)	44.8 (6.3)	37.7 (7.5)	173
	1.5 TDCi 120PS FWD	Diesel	Manual	£795	T/A	£0.00	£64.71	58.9 (4.8)	67.3 (4.2)	64.2 (4.4)	115
	1.5 TDCi 120PS FWD	Diesel	Automatic	£1,195	T/A	£142.00	T/A	55.4 (5.1)	61.4 (4.6)	58.9 (4.8)	124
	2.0 TDCi 150PS FWD	Diesel	Manual	£1,195	T/A	£142.00	T/A	47.1 (6.0)	60.1 (4.7)	54.3 (5.2)	135
<b>Titanium X</b>											
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	£995	T/A	£187	£64.80	35.8 (7.9)	52.3 (5.4)	44.8 (6.3)	145
<b>ST-Line</b>											
	1.5T EcoBoost 150PS FWD (S/S)	Petrol	Manual	£895	T/A	£87	£64.80	35.8 (7.9)	52.3 (5.4)	44.8 (6.3)	145
	1.5 TDCi 120PS FWD	Diesel	Manual	£1,095	T/A	£42	T/A	58.9 (4.8)	67.3 (4.2)	64.2 (4.4)	115
	1.5 TDCi 120PS FWD	Diesel	Automatic	£1,445	T/A	£392	T/A	55.4 (5.1)	61.4 (4.6)	58.9 (4.8)	124

Kuga Titanium & Titanium X are eligible for free of charge Appearance Pack worth £425, where fitted, for applications received and accepted 1 October 2017 - 31 December 2017





## Mondeo Hatchback

### Available from £1,695 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS	
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
<b>Zetec ECONetic with Navigation</b>							
	1.5 Duratorq TDCi 120PS ECONetic	Diesel	Manual	£1,695	T/A	£642	T/A
<b>Titanium ECONetic</b>							
	1.5 Duratorq TDCi 120PS ECONetic	Diesel	Manual	£1,995	T/A	£942	T/A

All vehicles subject to availability.

Fuel Economy mpg (l/100km)† and Co2 Emissions (1)			
Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
68.9 (4.1)	85.6 (3.3)	78.5 (3.6)	94
68.9 (4.1)	85.6 (3.3)	78.5 (3.6)	94

## Mondeo Estate

### Available from £1,495 Advance Payment

2017.5 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS	
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment
<b>Zetec ECONetic with Navigation</b>							
	1.5 Duratorq TDCi 120PS ECONetic	Diesel	Manual	£1,495	T/A	£442	T/A
	2.0 Duratorq TDCi 150PS ECONetic	Diesel	Manual	£1,795	T/A	£742	T/A

All vehicles subject to availability.

Fuel Economy mpg (l/100km)† and Co2 Emissions (1)			
Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
65.7 (4.3)	80.7 (3.5)	74.3 (3.8)	99
60.1 (4.7)	74.3 (3.8)	67.3 (4.2)	109



# S-MAX

## Available from £995 Advance Payment

2018.25 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Zetec</b>											
	1.5T EcoBoost SCTi 160PS	Petrol	Manual	£995	T/A	£187	£64.80	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149
	2.0 Duratorq TDCi 120PS	Diesel	Manual	£1,695	T/A	£642	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,395	T/A	£342	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£1,995	T/A	£942	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
<b>Titanium</b>											
	1.5T EcoBoost SCTi 160PS	Petrol	Manual	£1,395	T/A	£342	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,595	T/A	£542	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,595	T/A	£1,542	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129

FWD Only - AWD S-MAX is not available on the Scheme



# Galaxy

## Available From £1,295 Advance Payment

2018.25 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions						
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø			
<b>Zetec</b>														
	1.5T EcoBoost SCTi 160PS	Petrol	Manual	£1,295	T/A	£242	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149			
	2.0 Duratorq TDCi 120PS	Diesel	Manual	£1,495	T/A	£442	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129			
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,595	T/A	£542	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129			
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,495	T/A	£1,442	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134			
<b>Zetec with Navigation</b>														
	1.5T EcoBoost SCTi 160PS	Petrol	Manual	£1,295	T/A	£242	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149			
	2.0 Duratorq TDCi 120PS	Diesel	Manual	£1,495	T/A	£442	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129			
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,595	T/A	£542	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129			
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,495	T/A	£1,442	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134			
<b>Titanium</b>														
	1.5T EcoBoost SCTi 160PS	Petrol	Manual	£1,595	T/A	£542	T/A	35.3 (8.0)	50.4 (5.6)	43.5 (6.5)	149			
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,795	T/A	£742	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129			
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,745	T/A	£1,692	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134			
<b>Titanium X</b>														
	2.0 Duratorq TDCi 150PS	Diesel	Manual	£1,795	T/A	£742	T/A	50.4 (5.6)	61.4 (4.6)	56.5 (5.0)	129			
	2.0 Duratorq TDCi 150PS	Diesel	Automatic	£2,745	T/A	£1,692	T/A	47.9 (5.9)	58.9 (4.8)	54.3 (5.2)	134			

FWD Only - AWD Galaxy is not available on the Scheme



# Tourneo Connect

## Available from £945 Advance Payment

2017.75 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Zetec</b>											
	1.5 100PS	Diesel	Manual	£945	T/A	£136	£64.80	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,195	T/A	£142	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,395	T/A	£1,342	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129
<b>Titanium</b>											
	1.5 100PS	Diesel	Manual	£1,245	T/A	£192	T/A	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,445	T/A	£392	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,495	T/A	£1,442	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129



# Grand Tourneo Connect

## Available from £895 Advance Payment

2017.75 Model Year

Model	Engine	Fuel	Transmission	DLA, PIP & AFIP		WPMS		Fuel Economy mpg (l/100km)† and Co2 Emissions			
				Advance Payment	Weekly Payment	Advance Payment	Weekly Payment	Urban	Extra -Urban	Combined	CO2 Emissions (g/km) Ø
<b>Zetec</b>											
	1.5 100PS	Diesel	Manual	£895	T/A	£86	£64.80	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,045	T/A	£236	£64.80	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,295	T/A	£1,242	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129
<b>Titanium</b>											
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,295	T/A	£242	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,295	T/A	£1,242	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129
<b>Zetec with Delete Third Row Seats option</b>											
	1.5 100PS	Diesel	Manual	£895	T/A	£86	£64.80	52.3 (5.4)	64.2 (4.4)	58.9 (4.8)	124
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,045	T/A	£236	£64.80	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,295	T/A	£1,242	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129
<b>Titanium with Delete Third Row Seats option</b>											
	1.5 120PS with Auto Start-Stop	Diesel	Manual	£1,295	T/A	£242	T/A	57.6 (4.9)	64.2 (4.4)	61.4 (4.6)	119
	1.5 120PS with Auto Start-Stop	Diesel	Automatic	£2,295	T/A	£1,242	T/A	52.3 (5.4)	60.1 (4.7)	56.6 (5.0)	129

